Recent Survey Results

Military Chiefs/Officers

Lee shares his expertise with a variety of leaders and professionals in multiple sectors of society—business/corporate, healthcare, hospitality, thought leadership, public safety, military, government, and more.

Recently, he was the keynote presenter and trainer for **key military chiefs and officers**. In a post-survey, they provided the following results regarding his training:

1. **Please rate your level of satisfaction with each of the following aspects of the event (check the appropriate box below for each item).**

Scale	Strongly Disagree	1	2	3	4	5	Strongly Agree

	1	**2**	**3**	**4**	**5**
Achievement of Objectives	0	0	0	7%	93%
Overall Quality of the Presentation	0	0	0	0	100%
Relevance/Usefulness in My Life and Work	0	0	0	7%	93%
Trainer Knowledge of the Topic(s)	0	0	0	0	100%
Trainer Presentation Skills	0	0	0	0	100%
Opportunities for Interaction/Q&A	0	0	0	7%	93%
Overall Quality of the AV Aids/Handouts/Guides	0	0	0	7%	93%
Overall Length/Duration of the Training	0	0	0	7%	93%

1. **Do you anticipate changing one or more aspects of your day-to-day work based on the information provided during the presentation/training?**

   Yes = 93%
   No = 7%

   Individual Takeaways:

   - "Taking time to encourage people that I work with on a regular basis and using different communication styles for the people that I interact with; tailoring my approach to people."
   - "Specifically, it has shown how I need to interact better with people on a personal level."
   - "Continue to work on communication with others in the organization."

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- "Absolutely. My chief and I have already arranged a review meeting to continue challenging one another on these points."
- "I have already formulated a way to improve myself at work and at home with communication."
- "I need to work on being more skeptical and discerning."
- "Continue to work on my listening and relationship skills."
- "Work hard to understand everyone's needs/communication traits to better achieve our goals. Also focus on listening."
- "Will work on listening skills and procrastination."
- "Be more self-aware."
- "Although balanced, I'm now more aware of areas for improved leadership. Focus on being more directive."

Additional Comments:

- "I wish that everyone in the military could take this assessment. The perspective gained on how people work, communicate, and receive input is invaluable for leadership."
- "Great opportunity to learn more about one's self—wish this was available to more people."
- "Outstanding!"
- "The most useful leadership development session that I've had to date! No BS on that one."
- "Very good course overall—lots of great info."
- "This was one of the best briefings that I've ever attended in my 24+ years of service. Such an inspiration. Thanks for sharing your story, time, and tools with us. It was mentorship time well appreciated."
- "The survey was right on—thanks for the info and education."
- "Thank you for coming out and sharing your leadership experiences."

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To learn more about Lee Ellis or to schedule him as a presenter or trainer for your next event, please contact –

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