



## Recent Survey Results

# Military Chiefs/Officers

Lee shares his expertise with a variety of leaders and professionals in multiple sectors of society— business/corporate, healthcare, hospitality, thought leadership, public safety, military, government, and more.

Recently, he was the keynote presenter and trainer for **key military chiefs and officers**. In a post-survey, they provided the following results regarding his training:

**1. Please rate your level of satisfaction with each of the following aspects of the event (check the appropriate box below for each item).**

Scale	Strongly Disagree	1	2	3	4	5	Strongly Agree
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	1	2	3	4	5
Achievement of Objectives	0	0	0	7%	93%
Overall Quality of the Presentation	0	0	0	0	100%
Relevance/Usefulness in My Life and Work	0	0	0	7%	93%
Trainer Knowledge of the Topic(s)	0	0	0	0	100%
Trainer Presentation Skills	0	0	0	0	100%
Opportunities for Interaction/Q&A	0	0	0	7%	93%
Overall Quality of the AV Aids/Handouts/Guides	0	0	0	7%	93%
Overall Length/Duration of the Training	0	0	0	7%	93%

**1. Do you anticipate changing one or more aspects of your day-to-day work based on the information provided during the presentation/training?**

Yes = 93%

No = 7%

Individual Takeaways:

- ✦ “Taking time to encourage people that I work with on a regular basis and using different communication styles for the people that I interact with; tailoring my approach to people.”
- ✦ “Specifically, it has shown how I need to interact better with people on a personal level.”
- ✦ “Continue to work on communication with others in the organization.”
- ✦ “Absolutely. My chief and I have already arranged a review meeting to continue challenging one another on these points.”
- ✦ “I have already formulated a way to improve myself at work and at home with communication.”

- ✦ “I need to work on being more skeptical and discerning.”
- ✦ “Continue to work on my listening and relationship skills.”
- ✦ “Work hard to understand everyone’s needs/communication traits to better achieve our goals. Also focus on listening.”
- ✦ “Will work on listening skills and procrastination.”
- ✦ “Be more self-aware.”
- ✦ “Although balanced, I’m now more aware of areas for improved leadership. Focus on being more directive.”

**Additional Comments:**

- ✦ “I wish that everyone in the military could take this assessment. The perspective gained on how people work, communicate, and receive input is invaluable for leadership.”
- ✦ “Great opportunity to learn more about one’s self—wish this was available to more people.”
- ✦ “Outstanding!”
- ✦ “The most useful leadership development session that I’ve had to date! No BS on that one.”
- ✦ “Very good course overall—lots of great info.”
- ✦ “This was one of the best briefings that I’ve ever attended in my 24+ years of service. Such an inspiration. Thanks for sharing your story, time, and tools with us. It was mentorship time well appreciated.”
- ✦ “The survey was right on—thanks for the info and education.”
- ✦ “Thank you for coming out and sharing your leadership experiences.”



To learn more about Lee Ellis or to schedule him as a presenter or trainer for your next event, please contact –

**Stormie Knight-Ellwanger**  
**Speaking & Publicity Administrator**

Phone: 770-540-4108

Email: [Stormie@LeadingWithHonor.com](mailto:Stormie@LeadingWithHonor.com)

Web: [www.LeadngWithHonor.com](http://www.LeadngWithHonor.com)