LEADING WITH HONOR®

Lee shares his expertise with a variety of leaders and professionals in multiple sectors of society—business/corporate, healthcare, hospitality, thought leadership, public safety, military, government, and more.

Recently, he was the keynote presenter and trainer for a large government entity, and in a post-survey, they provided the following results regarding his training:

1. **Please rate your level of satisfaction with each of the following aspects of the event (check the appropriate box below for each item).**

Scale	Strongly Disagree	1	2	3	4	5	Strongly Agree

	Undecided	1	2	3	4	5
Achievement of Objectives	8%	0	0	0	44%	48%
Overall Quality of the Presentation	0	0	0	4%	28%	68%
Relevance/Usefulness in My Life and Work	0	0	0	4%	16%	80%
Trainer Knowledge of the Topic(s)	0	0	0	0	8%	92%
Trainer Presentation Skills	0	0	0	4%	28%	68%
Opportunities for Interaction/Q&A	0	0	0	8%	40%	52%
Overall Quality of the AV Aids/Handouts/Guides	0	0	0	8%	32%	60%
Overall Length/Duration of the Training	0	0	4%	16%	36%	44%

2. **Do you anticipate changing one or more aspects of your day-to-day work based on the information provided during the presentation/training?**

Yes = 96%
No = 0%
Undecided = 4%

Individual Takeaways:

- "This training made me more aware of my blind spots and communication style with others. Possibly even more importantly, the trainings gave us tools and ways to observe and communicate with the different personality types."
- "Utilizing the team report will be useful in order to adjust some of my behavior with people that are harder for me to work with. I also liked the idea of valuing everyone's worth as a starting point."
- "It will alter how I communicate with others, how I communicate my expectations, and gave me additional insight on my struggles and how to mitigate them."
- "My reflection based on this training has caused me to find ways to be more results oriented and to push to be more active toward results aspects in my leadership behaviors."
- "I thought the exercise was useful, but some groupings of people seemed to have little in common when it came to their traits."
- "The biggest take away was how 'extreme' I was in three categories. I really need to be aware of this and 'pull back' when talking and working with others!"
- "I intend to use the 'Ways to Communicate with Me' to open dialogue with those I work with to improve the way I give/receive information."

- "Adding tools for self-awareness and improvement in business and home life are crucial to making yourself better. After being exposed to this model, traits, and behaviors, it would be tough not to try changing personal aspects of behavior!"
- "My boss and I are on opposite ends of the spectrum. Knowing his strengths/struggles will help us work together better."
- "This info seemed similar to MBTI, Four Lenses and other personality-based classifications, but what I appreciated most was the examination from a leadership perspective. The focus went beyond our individual behaviors and looked at how we interact with others, which is invaluable."
- "I am going to work mostly on the spontaneous trait and be more open to change and flexibility, will to adjust."
- "I'm leading a group in planning a major conference now, and since the training yesterday have already begun to view members based off their traits. This will be effective in how I relate to and deal with them."
- "I found the whole day worthwhile. The information that I'll use the most is how to communicate to other traits."
- "Training gave insight into my natural behaviors; confirmed most areas, highlighted some new areas."
- "I will definitely adapt my communication style."
- "Have learned about strengths and struggles of co-workers and will learn to create harmony and flexibility day-to-day."

Additional Comments:

- "Incredible class! While no major insights into me personally, the small insights help as well. Even more valuable were the insights gained on co-workers. I think if folks learned this about themselves and others earlier in their careers, it would make a major difference in the way the AF operated. The degree of leadership effectiveness would increase exponentially. Thanks for the training!!"
- "I believe training sessions like these are very valuable and make us more self-aware and possibly more emotionally intelligent leaders. I really enjoyed and learned from the training and would recommend it to others."
- "I would like to see case studies on each leadership behavior style."
- "If I could suggest any changes, it would be to extend the training time (but add more breaks). The reason to extend the time would be to add a portion of time where smaller groups (2-4) could meet with a professional to ask questions. I held back a few questions because of the size of the group."
- "The Team Report is extremely useful to understand how better to approach/work with the rest of the school."
- "The course offered a new perspective on personal leadership traits, many of which I already had some prior level of awareness. What I found most informative was the different lens that the Leadership DNA 'strengths and struggles' model highlighted to examine my own and my teams' strengths and struggles, and how to use them to the organization's advantage (specifically the 'how to talk to 'XYZ' type person)."
- "Spot on! I agree on all of my strengths and weaknesses and will be working on them. Very helpful tool!"
- "I thoroughly enjoyed the training - especially seeing how other members in my small group shared the same struggles and how we can improve. I believe that having this training will reduce some of the frustration that I feel with certain behavioral types as I now realize how they are "hard-wired" that way, and more importantly how I can better communicate with them."
- "It was a long day but the activities helped. Waiting 2 hours until the first break was a bit long."
- "Understanding my own tendencies and others helps me understand points of conflict and how to properly engage situations."
- "The only possible issue could be showing a large group everyone's DNA Traits especially in a rank structure environment. We are using terms like struggles and this could create perceptions in some people's minds."

~~~~~~

To learn more about Lee Ellis or to schedule him for your next event, please contact –

Stormie Knight-Ellwanger
Speaking & Publicity Administrator

Phone: 770-540-4108
Email: Stormie@FreedomStarMedia.com
Web: LeadingWithHonor.com/Services/Speaking