

LEADING with HONOR

Leadership Lessons from the Hanoi Hilton



Coaching: DEVELOP YOUR PEOPLE

Lesson 9

The expanded coaching materials are provided to help readers implement the lessons taught in the book.
Use them for individual or group development.

If you want your people to develop, set the example by engaging in ongoing development with them. The best way to lift your organization higher is to take what your team is learning and push it down to the people at the next lower level, so they can then push it down, and so on.

1. Consider the impact of you and your team leading at a higher level of effectiveness.

- a. How would it affect your time management?

- b. How would it affect your communications, decision-making, execution, accountability?

2. What should you and your team be working on now?

3. Like most world-class performers, you will probably need a coach. Who will facilitate your development process? _____

4. What would be the benefit of ongoing development as a standard practice at every level?

- a. Do you have a vision for that? _____

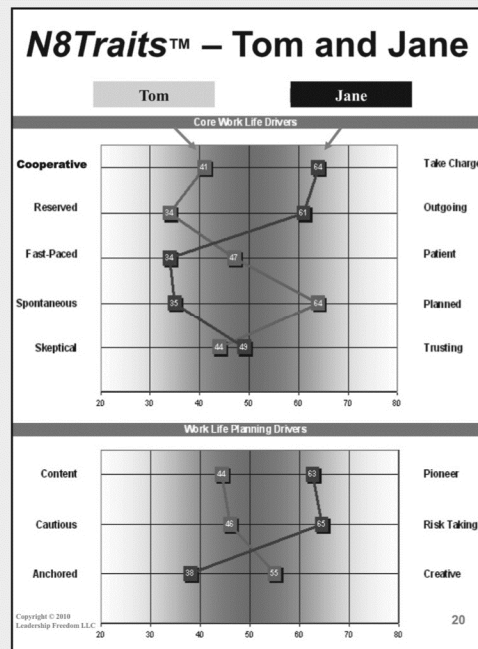
- b. What would it take to make it happen?

TAKE THE NEXT STEP IN YOUR LEADERSHIP JOURNEY

LeadingWithHonor.com has tools and resources to help you and your team lead with honor –

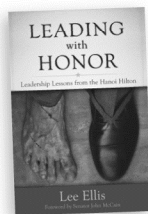
The **N8Traits™ Profile** reveals your authentic self, for working at your very best. You'll discover your natural “go-to” behaviors, providing powerful information for self-management, building relationships, and leading others.

You will discover your strongest behavioral talents and the key influencers you are most likely to use in making leadership and life decisions. The report includes your key strengths and struggles and your relationship essentials. Additionally, you'll receive beneficial suggestions on how to relate to others more effectively to improve your leadership, communications, and teamwork.



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